

# EnCase® eDiscovery Pay-Per-Use Program

## Flexible Per Case, Per Custodian Pricing Option

### Benefits & Features

#### EnCase® eDiscovery

##### Order of Magnitude Cost Savings

Work with a highly efficient in-house solution that offers scalability, the ability to cull at the point of collection and integrated processing capabilities.

##### Court-Validated Solution

EnCase technology has been validated in courts throughout the world, and has withstood stringent analyses and technical challenges. The solution enables clients to conduct a defensible and repeatable eDisclosure process and leverages the widespread judicial acceptance of EnCase.

##### Automation

A large number of machines can be entered into the system along with specific search criteria (date ranges, keywords, file types, metadata, etc.) for multiple machine scans occurring concurrently in an automated fashion.

##### Zero Business Disruption

Electronic discovery is performed without disruption to end users or the need to bring servers off line.

EnCase eDiscovery collection will not interfere with the organisation's normal business operations.

##### Proven Technology

EnCase Enterprise solutions are deployed in over half of the Fortune 50 & over 100 of the Fortune 500.

There are over 28,000 users of EnCase worldwide.

The EnCase® eDiscovery Pay-Per-Use Program is a flexible pricing option for eDisclosure. This program enables organisations to take full control of the eDisclosure process by offering the option to pay for an in-house software solution on a per case, per custodian basis. Clients receive the same award winning EnCase eDiscovery software as a perpetual licensee, but pay for the software as it is used.

#### Pay for In-House eDisclosure the Same Way You Pay for Outsourced Vendors

The Pay-Per-Use program is designed to align with the way clients currently pay for eDisclosure investigations, through operating budgets on a per case, per custodian basis. Clients can also seek insurance reimbursement for the use of EnCase eDiscovery software on a specific case, or use internal department charge-backs, as each eDisclosure collection can be paid for with the case's original departmental budget.

There are no large scale up front capital expenditures required to take advantage of the Pay-Per-Use pricing option. Clients will only pay for data that is searched, collected, processed and output to load files.

#### Realise Substantial Cost Savings

Outsourced eDisclosure consulting services typically over-collect when conducting electronic discovery by taking full hard drive acquisitions and processing all of the resulting data. EnCase eDiscovery's court validated, targeted search capabilities eliminate the need for full hard drive acquisitions, reducing the organisation's Pay-Per-Use costs and enabling clients to realise substantial cost savings in their eDisclosure expenditures. Additionally, Pay-Per-Use offers a tiered pricing structure, allowing clients to take advantage of even lower per custodian pricing based on mutually agreed upon minimum annual usage estimates.

#### Take advantage of Powerful EnCase eDiscovery Tracking and Reporting Features

Clients can use EnCase eDiscovery to track collection progress and results, ensuring that all necessary custodian documents and emails have in fact been collected. Guidance Software also provides a monthly Pay-Per-Use usage report, giving clients the ability to track usage costs by case or overall for the organisation to date. Additionally, Pay-Per-Use clients receive all future EnCase software upgrades and technical support.

#### Reduce Risk of Liability

Organisations can leverage current resources and talent to work with an in-house eDisclosure solution, lowering the company's risk of exposure to court fines, sanctions and liability issues that can arise with outsourced eDisclosure vendors.

#### Receive an EnCase Training Passport at No Extra Charge

Under the Pay-Per-Use program, clients receive an EnCase Training Passport, which entitles the principal user to one year of free Guidance Software training courses. Guidance Software's Professional Services Division provides on-site training in multiple locations across the US and Europe.

For further information, please contact Guidance Software at:

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	Pay-Per-Use	Perpetual License
Operating Expense	X	
Low Risk / No or Limited Lock-in	X	
Seek Insurance Reimbursement	X	
Internal Charge-Backs	X	
Lower Total Cost of Ownership		X
Capital Expense		X
Cost Certainty		X

#### About Guidance Software (GUID)

Guidance Software is recognised worldwide as the industry leader in digital investigative solutions. Its EnCase® platform provides the foundation for government, corporate and law enforcement organisations to conduct thorough, network-enabled, and court-validated computer investigations of any kind, such as responding to eDiscovery requests, conducting internal investigations, responding to regulatory inquiries or performing data and compliance auditing - all while maintaining the integrity of the data. There are more than 27,000 licensed users of the EnCase technology worldwide, and thousands attend Guidance Software's renowned training programs annually. Validated by numerous courts, corporate legal departments, government agencies and law enforcement organisations worldwide, EnCase has been honored with industry awards and recognition from eWEEK, SC Magazine, Network Computing, and the Socha-Gelbmann survey. For more information about Guidance Software, visit [www.guidancesoftware.com](http://www.guidancesoftware.com).

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